

## What is it like leasing your properties to Favorite Tenant?

**FT: How long have you been a landlord, and how many units do you have?**

Matt Orlowski: I have been a landlord for two years and I have three units.

**FT: Before Favorite Tenant, what were your biggest headaches as a landlord?**

Matt Orlowski: Non-payment and coordinating contractors from a distance. It was a pain to rely on outside people to do repairs.

**FT: Was there anything that concerned you when considering Favorite Tenant?**

Matt Orlowski: I was a little concerned initially, just because I hadn't heard of you before. But, you guys did a great job explaining the process and providing references. You gave legitimacy to it and I have been very happy with the arrangement.

**FT: Why did you chose to rent with us rather than a traditional tenant?**

Matt Orlowski: It's simpler to have one person as my contact for multiple units, since you're willing to rent them out simultaneously. The properties are better maintained, even compared to good normal tenants. It is a more stable relationship than a traditional tenant, because of the services that you provide. Your willingness to help coordinate the day to day operations was also a huge plus for me, to be able to take that off my plate.

**FT: What has your experience been like with us compared to a traditional tenant?**

Matt Orlowski: It is very different. Everything has been much more convenient.

**FT: Would you recommend other landlords rent with us? Why or why not?**

Matt Orlowski: Without a doubt. Especially for people that are looking to be a little more hands-off. I've never had an emergency where I had to come out to a unit since you started renting. You guys have been super timely responding to questions and needs. You provide as much as, if not more than, a lot of property management services, with no tenant placement fees and no monthly fees, which is really nice.

**FT: How much less time or money, do you have to spend now compared with when you were managing everything yourself?**

Matt Orlowski: Much, much less. I'm not chasing around clients for rent, the payments just automatically show up in my bank account every month. I am not doing any of the repairs or maintenance myself. You managing contracting is huge because I'm outsourcing all the stuff I used to do myself. It's great being hands off.